New To You gives back to the Church and to the Community: (What has changed?)

This summer, the Vestry of St. John's updated the mechanisms for New To You Resale shop to make outreach grants to local organizations.

- At the end of each month, **4% of net sales** for that month shall be given in the form of a **grant** to a "Partner Agency of the Month." In addition, shoppers may choose to make additional donations to the agency of the month, which will be held and distributed along with the grant at the end of the month. In addition, the non-pledge 'cash' offering in a worship service once a month may be dedicated to the agency of the month. The estimate is that the agency will receive at least \$500 in their designated month (about what they received in the former model).
- The Vestry recently selected nine "partner agencies" (Please read attached list below with URL links to the agencies so that you can read about their missions:
 - They were chosen to include primary areas that align with St. John's mission and values: economic insecurity (i.e. hunger, housing), racial justice, LBGTQ, youth, creation care)
 - This list was compiled from some previous grant recipients, some agencies recommended by members in Social Justice,
 LGBTQ+, and Creation Care ministries, and some with whom SJRO members have strong ties.
- This model allows New To You to make grants to "partner agencies" in **real time** (one at the end of each month) rather than waiting to the end of the year for distribution; this builds energy, momentum, and a sense of fulfilment for shoppers and volunteers
- To create and deepen relationships with these nine "partner agencies"; to
 - o educate the congregation and wider community about the issues the agencies address
 - o provide additional educational and service opportunities to the parish (ex. adult forums, learn-and-serve outreach events, speaker events featuring agency representatives)
 - o connect the issues and agencies thematically to our liturgies and prayers
 - o give shoppers the opportunity to give additional \$ donations to the agencies if they choose (addition \$)

Agency	About the Organization	Issue	Month
Oakland Avenue Urban Farm	https://www.oaklandurbanfarm.org/	Creation Care	September
Welcome Inn Day			
Center/South Oakland			
Citizens for the Homeless	https://www.sochwi.org/	Emergency Housing resources	October
Native American Advisory			
Committee, Oakland			
University	https://oakland.edu/	Antiracism/Justice & Equity	November
Ferncare Free Clinic	https://www.formoorg.org/	Mental Health/Health Care/Supportive Services	December
Open Hands Food Pantry	https://www.ferncare.org/	Services	December
and Garden	https://openhandspantry.org/	Emergency Hunger resources	January
and Garden	nttps://opennandspantry.org/	Lineigency Hunger resources	January
Friends of Royal Oak			
Township	https://www.forot.org/	Antiracism/Justice & Equity	February
Ruth Ellis Center	https://www.ruthelliscenter.org/	LGBTQ+	March
Lighthouse of Oakland			
County	https://lighthousemi.org/service/	Emergency Housing/Hunger resources	April
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Women Confronting	https://www.womenconfrontingracism.org/who-		
Racism	we-are	Antiracism/Justice & Equity	May

In addition:

- At the end of each month, **1% of net sales** for that month shall be directed to a **restricted fund for Shop improvements** (which could be spent as needed or accrued over time). This builds in a reserve for needed upgrades rather than having the church budget absorb unexpected and needed repairs and improvements.
- At the end of the month, 1% of net sales for that month shall be directed to a NTY Reserve fund, until such time as we reach \$7,200 (one month reserve). The Finance Committee and Vestry feel it's important to maintain this cushion.
- If there is additional cash at the end of the shop year (June), the Vestry could assess the net surplus and make additional allocations.

What has not changed?

New To You will give away the same amount or more in the form of grants in the last 15 years.

New To You makes an annual contribution to St. John's operating budget of \$21,000 supporting the mission and ministry of St. John's Episcopal Church. This is a sizeable part of our income, and many of St. John's programs would not exist without this vital contribution.

New To You is operationally self-sufficient – it covers staff salary for a full time professional shop manager, bank and cash register fees, telephone, office supplies and other general operating fees of a retail shop.

We are grateful for the 50+ volunteers, hundreds of donors and shoppers who support our program. The best way YOU can help the shop is to help us spread the word, encourage people to donate, and encourage people to shop. Thank you!